



## Personalized Solutions & Maintenance Program

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[www.mandriva.com](http://www.mandriva.com)

## PSMP DESCRIPTION

The “**Personalized Solutions and Maintenance Program**” is an easy-to-use, cost effective program designed to meet the needs of businesses and organizations of all sizes. PSMP allows you to purchase Mandriva solutions at volume prices. It reduces the costs associated with evaluating, acquiring, implementing, and maintaining software, and provides simple access through an Internet based graphic interface.

PSMP is a highly personalized and customized program that provides you with competitive edge over your competitors. PSMP is a perfect example of a modern web based solution. The Program is designed to provide one-shop complete open source solutions (Product/Support/Updates/Services) to customers.

Maximum savings, minimum hassle, it's easy to get started. The user friendly web design architecture of PSMP allows you to purchase your desired solution for provisioning, managing, migrating and updating your systems, giving you complete flexibility while minimizing cost. PSMP pricing lowers software procurement budgets as compared to retail purchase options.

PSMP is designed for organizations of all sizes, **Businesses of all sizes, Academic institutions, Government agencies, Bulk buyers, SMEs, Non-profit organizations, VARs, Resellers, etc.**

## SAVING IS AS EASY AS 1-2-3 WITH PSMP

### PSMP Order Process:-

1. Register at [www.mandriva.com/psmp](http://www.mandriva.com/psmp) , it's free
2. Personalize the cart according to your needs
3. Receive the order at your door step

**VARIOUS ADVANTAGES & BENEFITS OF PSMP**

1. Provides an easy web based tool for fast migration from proprietary software to open source.
2. Full solutions at your door step, at the cheapest possible price.
3. Single tier program without any complex calculation or levels.
4. Easy product registration, purchases automatically registered with Mandriva.
5. Volume discount pricing structure for all buyers.
6. No usage reporting is necessary.
7. Perfect blend of products and services mix.
8. Streamlined media pack for your purchased solution.
9. Simplified product support registration for each product.
10. Helps in lowering total cost of ownership & avoids redundancy.
11. Provides a choice to customers to personalize the solution according to their needs.
12. Offers a “one click” solution to customers without any subscription fee.
13. With news-update, you receive the latest information on future releases of Mandriva software.
14. Easy-to-understand pricing structure.
15. Single maintenance certificate for complete purchase.
16. Support & one year software maintenance included with each product purchase under PSMP.
17. Pricing for products acquired under PSMP reflects substantial savings from regular box products.
18. Provides an easy installation that enables you to install the software from a single CD onto multiple servers and desktops, eliminating the need to buy a quantity of boxed products.
19. Lowers shipping and handling cost.

<b>20.</b> Simple transaction program that eliminates paperwork.
<b>21.</b> No enrolment fees required.
<b>22.</b> All businesses/ organizations regardless of size are required to purchase a minimum of 5 initial solutions.
<b>23.</b> Orders can be placed via check, bank transfer, pay pal, credit card or PO.
<b>24.</b> Credit options available above 150 unit slab purchased of server products.
<b>25.</b> Free newsletter updates about Linux industry and new product developments.
<b>26.</b> Free Product sheets in PDF format.
<b>27.</b> Direct communication with commercial representatives of Mandriva.
<b>28.</b> High discount on promotional material.
<b>29.</b> Members are allowed to use Mandriva affiliated logo on their website.
<b>30.</b> Free access to partner online platform.
<b>31.</b> Discount on extra support incidents purchased by PSMP program members.
<b>32.</b> Free Mandrivaclub membership with each product purchase under PSMP.

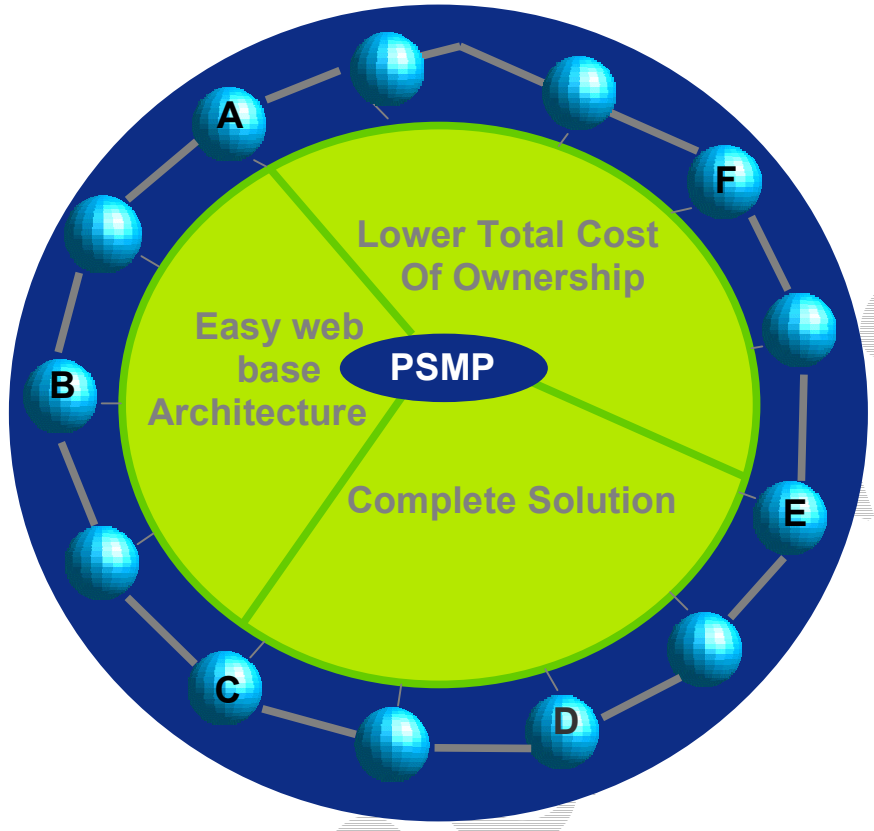
For more information on PSMP Benefits:

Email at: [bispartner@mandriva.com](mailto:bispartner@mandriva.com)

**Under PSMP offer, only one physical media box will be delivered per order. Quantity of E-service codes (support, maintenance, update & club membership) will be supplied according to the unit slab purchased.**

**If needed, local copyright certificate authorizes customers to duplicate CDs corresponding to the number of E-service codes purchased.**

## PSMP COMPONENTS



<b>A=</b> PSMP Discovery (Desktop solution)
<b>B=</b> PSMP PowerPack (Advanced Desktop/ Workstation solution)
<b>C=</b> PSMP PowerPack+ (SOHO Desktop & Server solution)
<b>D=</b> PSMP MNF-II (Security solution)
<b>E=</b> PSMP Corporate Desktop (Advanced Enterprise Desktop/ Workstation solution)
<b>F=</b> PSMP Corporate Server (Sever solution)

For detail information on range of products please visit

<http://www.mandriva.com/products/range>

<http://www.mandriva.com/products/2006>

<http://www.mandriva.com/business/corporate-server>

**PERSONALIZED SOLUTIONS & MAINTENANCE PROGRAM PRICE LIST**

UNIT SLAB	DISCOVERY	POWERPACK	POWERPACK +	MNF-II	CORPORATE DESKTOP	CORPORATE SERVER
5	245	415	582	975	538	1151
10	278	476	716	1561	631	2040
25	558	953	1428	3111	1261	3948
50	978	1667	2284	4977	2146	6580
100	1398	2381	3638	7929	3175	9870
150	1678	2858	4368	9516	3813	12337
200	1958	3334	4659	10149	4318	13160
500	4193	7169	10036	21936	9294	23030

\* Prices may be changed without prior notice

\*\* Prices in \$ (USD) / EURO €

\*\*\* Product availability subject to change

### Boxed Product Vs PSMP

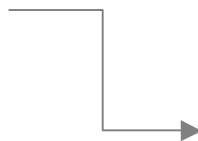
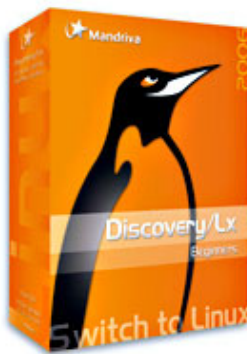
Mandrivalinux Products	Qty.	Boxed Retail Price*	PSMP Price
<b>Discovery</b>	<b>100</b>	<b>3490</b>	<b>1398</b>
<b>PowerPack</b>	<b>100</b>	<b>8490</b>	<b>2381</b>
<b>PowerPack +</b>	<b>100</b>	<b>22990</b>	<b>3638</b>
<b>MNF-II</b>	<b>100</b>	<b>55000</b>	<b>7929</b>
<b>Corporate Desktop</b>	<b>100</b>	<b>10990</b>	<b>3175</b>
<b>Corporate Server</b>	<b>100</b>	<b>36990</b>	<b>9870</b>

\* *Shipping and handling extra*

- The PSMP product includes all the characteristics of the normal retail box products
- The PSMP product includes extra benefits like one year maintenance for all products.
- The PSMP solution is applicable on per-site basis.

The example above illustrates how much money it would cost to implement 100 units of various box products versus through the Personalized Solutions & Maintenance Program.

## Discovery : Solution & Maintenance Scheme



	Quantity	Price
Update my cart with this quantity	5	245
Update my cart with this quantity	10	278
Update my cart with this quantity	25	558
Update my cart with this quantity	50	978
Update my cart with this quantity	100	1398
Update my cart with this quantity	150	1678
Update my cart with this quantity	200	1958
Update my cart with this quantity	500	4193

### You get the following:-

**Discovery/Lx** is the easiest and most user- friendly Linux distribution. Discovery includes a hand-picked selection of premium software for Office, Multimedia and Internet activities. The Graphical desktop environment for discovery is KDE. The menu is task-oriented, with a single application per task. <http://www.mandriva.com/products/2006/discovery>

#### ■ Content by order

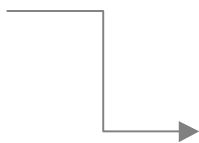
- 32-bit and 64 bit version (3 x 3 Official CDs)
- 1 Live CD (for hardware testing & presentations)
- 1 Manual: Discovering Mandrivalinux (The guide will help you install discovery and welcome you to GNU/Linux environment.)
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

#### ■ Support on each unit

- 30 days of standard web support on all the machines
- 1 year of software Maintenance for all the machines
- 1 month of free Silver level Mandrivaclub Membership for all the machines.



**PowerPack : Solution & Maintenance Scheme**



	Quantity	Price
Update my cart with this quantity	5	415
Update my cart with this quantity	10	476
Update my cart with this quantity	25	953
Update my cart with this quantity	50	1667
Update my cart with this quantity	100	2381
Update my cart with this quantity	150	2858
Update my cart with this quantity	200	3334
Update my cart with this quantity	500	7169

**You get the following:-**

**PowerPack** is Mandriva premier Linux desktop product. PowerPack includes thousands of applications- everything from the most popular to the most advanced. Includes more than 4000 applications! <http://www.mandriva.com/products/2006/powerpack>

**■ Content by order**

- 32-bit and 64 bit version (2 Official DVDs)
- 2 manuals: Starter Guide and Reference Manual (The Starter Guide explains how to use your new Mandrivalinux desktop, and the Reference Manual offers indispensable information for making the most of your system.)
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

**■ Support on each unit**

- 60 days standard web support on all the machines
- 1 year of software Maintenance for all the machines
- 1 month of free Silver level Mandrivaclub membership for all the machines

**PowerPack+ : Solution & Maintenance Scheme**



	Quantity	Price
Update my cart with this quantity	5	582
Update my cart with this quantity	10	716
Update my cart with this quantity	25	1428
Update my cart with this quantity	50	2284
Update my cart with this quantity	100	3638
Update my cart with this quantity	150	4368
Update my cart with this quantity	200	4659
Update my cart with this quantity	500	10036

**You get the following:-**

**PowerPack+** is a full-featured Linux solution for small office & home office network. PowerPack+ increases the value of the standard PowerPack by adding a comprehensive selection of world-class server applications. Includes more than 4500 applications!  
<http://www.mandriva.com/products/2006/powerpack-plus>

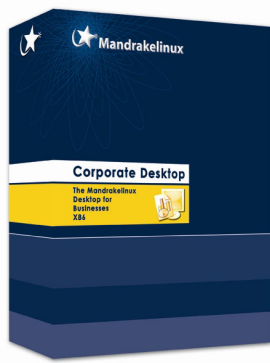
**■ Content by order**

- 32-bit and 64 bit version 7 Official CD and 2 Official DVDs
- 2 manuals: Starter Guide and Server Administration Guide (The Starter Guide explains how to use your new Mandrivalinux desktop, and the Administration Server Guide offers indispensable information about the server functions.)
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

**■ Support on each unit**

- 90 days of web server support on all the machines
- 1 year of software Maintenance for all the machines
- 1 months of free Gold level Mandrivaclub membership for all the machines

## Corporate Desktop: Solution & Maintenance Scheme



	Quantity	Price
Update my cart with this quantity	5	538
Update my cart with this quantity	10	631
Update my cart with this quantity	25	1261
Update my cart with this quantity	50	2146
Update my cart with this quantity	100	3175
Update my cart with this quantity	150	3813
Update my cart with this quantity	200	4318
Update my cart with this quantity	500	9294

### You get the following:-

Mandriva is proud to offer a complete 'all-in-one' enterprise solution that includes everything needed to rapidly deploy world-class Linux desktop applications in the enterprise.

The Mandrivalinux **Corporate Desktop** is based on the award-winning Mandrivalinux operating system to provide all the tools required to rapidly deploy world-class Linux desktop applications. Installation is easy with Mandriva's famous 'point and click' graphical installer.

Easy to use wizards for configuring all the main features ensure that your system will be up and running in no time. [www.mandriva.com/business/corporate-desktop](http://www.mandriva.com/business/corporate-desktop)

#### ■ Content by order

- 3 Official CDs
- 1 Manual: Definitive Guide
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

#### ■ Support on each unit

- 1 year of unlimited standard web support on all the machines
- 1 year of software Maintenance for all the machines
- 3 months of free Silver level Mandrivaclub membership for all the machines

## Corporate Server: Solution & Maintenance Scheme



	Quantity	Price
Update my cart with this quantity	5	1151
Update my cart with this quantity	10	2040
Update my cart with this quantity	25	3948
Update my cart with this quantity	50	6580
Update my cart with this quantity	100	9870
Update my cart with this quantity	150	12337
Update my cart with this quantity	200	13160
Update my cart with this quantity	500	23030

### You get the following:-

Mandriva is proud to offer a complete 'all-in-one' enterprise solution that includes everything needed to rapidly deploy world-class Linux server applications in the enterprise.

The Mandrivalinux **Corporate Server** is based on the award-winning Mandrivalinux operating system to provide all the tools required to rapidly deploy world-class Linux server applications. Installation is easy with Mandriva's famous 'point and click' graphical installer.

Easy to use wizards for configuring all the main features ensure that your system will be up and running in no time. [www.mandriva.com/business/corporate-server](http://www.mandriva.com/business/corporate-server)

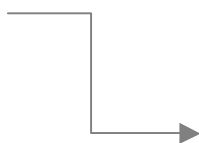
#### ■ Content by order

- 2 Official CDs
- 1 Manual: Server Administration Guide
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

#### ■ Support on each unit

- 1 year of unlimited server web support on all the machines
- 1 year of software Maintenance for all the machines
- 3 months of free Silver level Mandrivaclub membership for all the machines

**MNF-II : Solution & Maintenance Scheme**



	Quantity	Price
Update my cart with this quantity	5	975
Update my cart with this quantity	10	1561
Update my cart with this quantity	25	3111
Update my cart with this quantity	50	4977
Update my cart with this quantity	100	7929
Update my cart with this quantity	150	9516
Update my cart with this quantity	200	10149
Update my cart with this quantity	500	21936

**You get the following:-**

Multi Network Firewall 2 is the up-to-date Mandriva Linux security solution dedicated to the business world. Maximum innovation, performance and scalability is only a click away thanks to an easy-to-use web interface. Combining firewall, Intrusion Detection System and VPN functionality, MNF 2 is the ultimate full-featured security solution meeting all your demands.

**What is Multi Network Firewall?**

MNF2 is a multi-function product including:

- A firewall, to protect your computer network from unauthorized access (filtering).
- Intrusion Detection System, to alert you to abnormal network activity.
- Virtual Private Network, to enable a secure private tunnel over public networks.
- Proxy server, to intercept all web traffic entering the network.
- DHCP server, to enable the automatic configuration of new machines connected to the LAN.
- Caching DNS, to provide a local DNS service for computers connected to the LAN.
- And More.....

**Content by order**

- 1 Official CD including the MNF-II software plus full manual in PDF format.
- 1 Global Solution & Maintenance Certificate
- 1 Local Copyright Certificate

**Support on each unit**

- 30 days web support included on all machines.
- 1 year of software Maintenance for all the machines.
- 3 months of free Silver level Mandrivaclub membership for all the machines

## CONTACTS

### IF YOU WISH TO KNOW MORE ABOUT THE PSMP OFFER

PSMP Program: [www.mandriva.com/psmp](http://www.mandriva.com/psmp)

Products Information: [www.mandriva.com/products/range](http://www.mandriva.com/products/range)

Products Comparaison:  
<http://www.mandriva.com/products/2006/comparison>

Support Scope Information: [www.mandriva.com/support/scope](http://www.mandriva.com/support/scope)

Maintenance Scope Information: [www.mandrivaonline.com](http://www.mandrivaonline.com)

Club Membership Scope Information: [www.mandrivalinux.com/en/club/](http://www.mandrivalinux.com/en/club/)

Product Sheets PDF: [www.mandriva.com/partners/downloads](http://www.mandriva.com/partners/downloads)

Contact Email: [bispartner@mandriva.com](mailto:bispartner@mandriva.com)

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